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Mastodon Everbearing Strawberries

This is the gigantic Strawberry you have doubtless read about the past two years, and wanted to buy, but the price was almost prohibitive. We had a wonderful crop and will share our good luck with you on a limited number. 25 plants, $1.70; 100 plants, $5.20; 200 plants, $9.00, Parcel Post, Postage paid.

FARINA NURSERY COMPANY

YEAR BOOK 1927

FARINA, ILLINOIS

Courtesy Standard Cyclopedia of Horticulture, The Macmillan Company
A Word to Our Friends:

It is with great pleasure that I present you a copy of our Annual Catalog. First of all we want to extend greetings and best wishes for a prosperous year, and to thank each and every one of our customers for their patronage during the past years and hope that we may have the pleasure of receiving your valued orders for this year.

Those who may receive a copy of this catalog and who have never purchased nursery stock from us, we ask that you give us a trial order, as it has always been our policy to pass on to our customers every saving which the nature and growth of our business has made possible. Personally I have supervised the growing and supplying of nursery stock for over 21 years and many of the trees that make up some of the finest, largest and most profitable orchards in the United States came from under my care and attention.

Did you ever stop to think that:

- No matter how valuable your land—no matter how much it cost per acre—
- No matter how much you weed, dig, hoe, or cultivate—
- No matter how deep you plow, or how much you disc or harrow—
- No matter how much the soil shines, or how much it rains, or how much you irrigate or water—

Every one of these things represents real cash money—

IT IS ALL LOST AND WASTED AND THE EFFORT IS FOR NOTHING, IF IN THE FIRST PLACE YOU DON’T HAVE THE RIGHT KIND OF TREES. GOOD TREES COST THE LEAST AND ARE THE SMALLEST INVESTMENT YOU PUT INTO ANY FIELD OR GARDEN. IT’S THE SMALLEST INITIAL EXPENSE AND COUNTS FOR THE MOST.

Join our campaign for good trees today. All we ask of you is one tree order to let us prove what our trees are, and we will make you a life customer.

If in doubt about varieties to plant, order the number of trees you would like and we will select the varieties adapted to your soil and locality. Just tell us the kind of fruit you want. We have the knowledge and ability to advise you, and the service department, which is made up of men who have spent many years testing fruits on most every kind of soil and in almost every climate, will select varieties that will grow and produce for you. Write your service department regarding any question pertaining to the fruit growing business—this service is free—and you may trust us to answer any question to the best of our ability.

We are at your service—working for your interests—we solicit your patronage on a basis of continual endeavor—to enjoy with you the results, knowing that we can and will provide you with the finest stock it is possible to grow.

Yours for growing success,

LINCOLN GRAVES, Proprietor
Farina Nursery Company

Terms, Conditions and General Remarks

We Guarantee Safe Delivery of Every Order or Money Refunded

O UR POSITIVE GUARANTEE—Our trees and plants are first-class in every way; that they are carefully dug and carefully packed in damp material and securely wrapped to insure safe delivery. Our prices compare with other reliable Nurseriesmen; quality unsurpassed; growth habit of Nurseriesmen of wide amount of experience; packed by careful and experienced hands; propagated from the best and most productive bearing trees and plants.

TRUE TO NAME—No human caution could be more exciting than ours. If any of Graves’ trees prove untrue to name, we will gladly replace the items or refund the purchase price. Obviously, we cannot assume further responsibility than that.

YOU TAKE NO RISK WHEN YOU ORDER NURSERY STOCK FROM US.

ORDER TREES EARLY—Wherever you live it pays to order early. Send in your order just as soon as you know what you want. OUR METHOD OF SHIPPING C. O. D., requiring one-fourth cash with order, makes it convenient for you to do this, and we want you to get your trees, plants, etc., and plant them as soon as the weather conditions and the preparation of your land will permit, either fall or spring.

OUR SHIPPING SEASON—Our spring packing usually opens up in February and continues into the month of May. Our fall packing begins about the first of October and lasts all winter, especially to all the Southern States. The planting season is not regulated by any particular month or day, but by the state of vegetation where the planting is to be done, but by the condition of the trees to be planted. Hence trees can be sent with safety from here to localities several degrees south, even if they do not arrive until the ordinary transplanting season in that locality is passed.

BUSINESS TERMS AND SUGGESTIONS

We sell direct to the planters, cutting out the middleman’s profits. Buy direct from the growers, save rehandling, delays, inferior stock, poor grade and unsatisfaction in many other ways.

CORRESPONDENCE SOLICITED—We give every inquiry prompt attention. We ask that each inquiry be made as brief and clear as possible.

ORDER EARLY—Please write orders on order sheet accompanying this catalog. Be sure to sign your name. As far as possible orders are handled here as they are received, specially selected and reserved in customer’s name for shipment at the proper time.

IMPORTANT—Please advise us when ordering if you wish goods shipped by Express or by Parcel Post, giving your express office in every instance. While we exercise the greatest care to have everything true to name and descriptions, and hold ourselves prepared to replace on proper proof all that proves untrue, we do not give any warranty, expressed or implied.

LOCATION—We are located on the Great Illinois Central R. R., running north and south, connecting with all the great trunk lines running east and west, thus giving quick service.

REMITTANCE—Remittance should accompany the order; but we will book the order if one-fourth of the amount is sent and the balance may be sent before time to make shipment, unless ordered balance C. O. D.

REMITTANCE may be made in any way most convenient to our customers, by Check, Money Order, Express Order, Draft or Currency.

OUR PRICES

We have seen the rise and fall of many Nurseries, both locally and nationally, in our long experience. Cheap Johns have sold trees cheap and they have wound up cheap in the bankruptcy courts. While it is true that sometimes planters have obtained exceptionally fine trees from these low-priced concerns, the vast majority of their patrons suffered severe disappointment and loss of money in the long run because the trees were inferior or not true to name. Business prudence and your best interest insist that you deal with a Nursery firm that is permanently established, that is not here today and gone tomorrow, and to do this you must be willing to pay a fair price for the stock.

When you consider the fact that we pay the Express on all orders of $25.00 or more and guarantee safe delivery, you will agree with us that the prices quoted in this catalog are rock-bottom for high quality stock. We challenge any competitor to furnish trees like ours for less money. Remember, also, that we include enough stock free to more than pay the express on each and every order amounting to $5.00 or more.

OUR REFERENCES


FARINA NURSERY COMPANY
FARINA, ILLINOIS

Members of American and Illinois Association of Nurseriesmen.
APPLES

FOR THE TEMPERATE ZONE there is no fruit so important as the apple. There are so many varieties that every taste can be satisfied, and the different kinds vary in time of ripening almost the entire year.

EACH LANDOWNER should plant at least some apple trees; the blossoms alone would more than repay for the trouble, even the shade it might afford. The landscape effect they give to a homestead is invaluable; no real homestead could be complete in appointment without its orchard; it’s the one dear spot in the memory of everyone reared on a farm that has its orchard. Still some people neglect such an important feature in laying out their home grounds. And with all these benefits you may have apples fresh from the tree at your pleasure with a flavor that cannot be had in ones from a distant market. Could there be greater inducements for planting an orchard?

SOME ARE AT A LOSS to know what kinds to plant. Some kinds do better on certain soils and locations and one must study orchards in the neighborhood in which he lives to find what kinds succeed best. But after all, one’s taste is the main consideration in making selections from our list, as every variety is well and favorably known in the corn belt and will do fairly well in any part of it.

IN MAKING SELECTION for an orchard one must not choose too many summer and fall varieties, as they do not last long in a fresh condition and are soon gone, although the trees are usually good bearers. One should select mostly late fall and winter varieties. The reason for selecting a number of kinds is that some varieties are at their best in early winter and some mid-season, while others are not good eating until March or April. A selection should be made so as to have kinds that will give ripe fruit in succession during the entire year, beginning with the early-maturing kinds and ending with the very late keepers.

The fear that there will be long winters of waiting before one can gather apples is an old dogey that is easily overcome by planting around your home a few of our beautiful, early-to-bear, large, strong, bearing-age Apple Trees.

Prices of all varieties, 2-year-old trees:

<table>
<thead>
<tr>
<th>Price of all varieties, 1-year-old trees:</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Class Each</td>
</tr>
<tr>
<td>3 to 4 feet</td>
</tr>
<tr>
<td>4 to 5 feet</td>
</tr>
<tr>
<td>5 to 7 feet</td>
</tr>
</tbody>
</table>
| Our 5 to 6-foot trees are heavy select specimens well branched and extra well rooted trees.
Add 3 cents for each one-year-old apple and 2 cents for each 2-year-old apple, if wanted by mail.

Baby Apple Grafts—Whole-Root
No orders accepted for Baby Apple Grafts after April 15th.

SPECIAL SPECIMEN—If you have room for only a few trees, don’t wait years for results. Plant a bearing apple tree that has already produced fruit in the nursery. Jonathan, Delicious, Mammoth Black Twig, Banana, Winesap and York. 5 to 8 feet, time-saving, bearing apple trees, 3 and 4 years old, $3.00 each; 10, $25.00.

SUMMER VARIETIES

LIVELAND RASPBERRY — Extra early; skin of a blush or pinkish-red; flesh white as snow, tender, fine-grained, juicy, mild and just the right degree of tartness. Thrifty and abundant bearer, beginning to bear the third year.

YELLOW TRANSPARENT — An upright, vigorous grower; very productive and hardy. Fruit medium sized; skin pale yellow; flesh tender and juicy. Good cook; brings top prices.

EARLY HARVEST — Large pale yellow; tender; with a fine flavor. A good grower and a heavy bearer. Ripens early.

LATE FALL AND WINTER VARIETIES

MAIDEN BLUSH — Large, flat, pale yellow, beautiful blush; Mild.
RAMBLER — Medium sized, greenish yellow, striped with Carmine.
WEALTHY — Vigorous and productive. Fruit large size, red streaked with white. Quality good.

BALDWING — Large, roundish, dark, bright red, juicy, sub-acid. Good flavor and a good bearer. Tree vigorous and upright. An old standard, but a good variety.
WINTER BANANA — Fruit large sized, perfect golden-yellow. Flesh lemon-yellow. Fine-grained, sub-acid; rich aromatic flavor.
DELICIOUS — Large, with surface almost covered with a most brilliant dark red, blending to a golden-yellow. Extremely hardy, rapid grower, coming into bearing in one year. One of our earliest and best bearers. Brings finest prices.
GRIMES GOLDEN — Rich golden color; flesh yellow, very firm. Crisp, but tender, rich, aromatic and juicy.

PARCEL POST SIZE. First class 3-foot trees can be sent parcel post, 25 trees $14.98, postage paid.

THE NEW CORTLAND APPLE

The fruit of the Cortland is as large or larger than that of McIntosh; round to somewhat conical in shape. In color it is a bright red flushed with a darker red splashed and striped with carmine and more or less overlaid with a purplish bloom. The flesh is white, often with a pinkish tinge, fine, crisp, tender, juicy, sub-acid and aromatic. The trees are large, vigorous, upright-spreading, very hardy, productive and healthy. Flowers bloom in mid-season. Fruits about three weeks later than Mcintosh. An early bearer. In our nurseries this year, two-year-old Cortland trees produced 2 and 3 good specimens per tree.

PRICES OF CORTLAND APPLE TREES

<table>
<thead>
<tr>
<th>Age</th>
<th>Height</th>
<th>Price per Tree</th>
</tr>
</thead>
<tbody>
<tr>
<td>Two years old</td>
<td>5 to 7 feet</td>
<td>$1.25</td>
</tr>
<tr>
<td>Two years old</td>
<td>3 to 4 feet</td>
<td>$0.95</td>
</tr>
<tr>
<td>One year old</td>
<td>3 to 4 feet</td>
<td>$0.95</td>
</tr>
</tbody>
</table>

PARCEL POST SIZE. First class 3-foot trees can be sent parcel post, 25 trees $14.98, postage paid.
APPLES, LATE FALL AND WINTER VARIETIES—Continued

ROME BEAUTY—Large, roundish, oblong, handsomely colored, being striped with red. Ripens in November, and keeps until April and May.

STAYMAN’S WINESAP—Fruit large in size. Yellowish striped and splashed with dull red, and with a firm, crisp, yellow flesh. Mild, sub-acid in flavor. Good quality coming into bearing about the fourth year and is a reliable, annual cropper, in season from December until May.

YORK IMPERIAL or Johnson’s Late Keeper—Medium, whitish shaded with crimson, firm, rich, juicy, pleasant, mild. Sub-acid, vigorous and productive.

WINESAP—Well-known variety and one of the leading export apples. Fruit medium large; skin thick and very tough, almost entirely covered with dark red. Flesh yellow, fine-grained, firm, rich, crisp, sprightly, sub-acid. Quality excellent.

MAMMOTH BLACK TWIG—Supposed to be a seedling of the Winesap. Tree a better grower and fruit much larger, or in other words, an improved Winesap. Tree an upright, spreading grower. Long keeper.

GANO—This apple was introduced to the public in 1886. Tree very hardy. It bears very young. Fruit bright red on yellowish ground; no stripes. Large, oblong, tapering to the eye. Surface smooth, taking a very high polish, making it valuable as a stand fruit. Flesh white. An annual early prolific bearer.

WILLOW TWIG—Latest winter. A large apple, pale green, mottled striped and blushed with lively red. Will KEEP TILL APPLES COME AGAIN. In sections of Missouri and Illinois and a few other favored localities it is profitable, but for general planting we do not recommend it, as it is a poor grower.

KINDLY WRITE TO US REGARDING VARIETIES NOT LISTED, AS SPACE WILL NOT PERMIT FURTHER DESCRIPTION.

“ALL SEASON” APPLE COLLECTION

| 10 Special 3 to 5-foot trees, 2-year-old, 1st Class in every way. | $3.00 |
| Yellow Transparent | 2 |
| Liveland Raspberry, Early | 1 |
| Jonathan, Fall | 2 |
| Mammoth Black Twig, Winter | 2 |
| Delicious | 2 |
| Collections $5.50 | 1 |

Get your neighbor to order with you and save $1.00.

CASH PLAN SAVES YOU 20 PER CENT MORE

Selling for cash only, enables us to pass certain savings on to our customers to you. We lose no money from unpaid accounts. Nurseries who extend credit are fortunate if they collect 80 per cent of the money due them for trees sold. They must overcome this loss by adding 20 per cent to their price. Our cash prices permit you to keep this 20 per cent in your own pocket. This, together with the agents’ commission, means a saving to you of 50 cents on every dollar.

We have grown to our present magnitude, not because of what we have said about ourselves, but because of what we have done for our customers. The complete satisfaction of our thousands of customers justifies you in placing complete confidence in Graves Nursery Company.

We grow only the best nursery stock in ways that lifetime experience has taught. We select from our own grown stock only the strongest, hardiest, best-flavored. Extreme carefulness guides us in grading and tagging varieties. We try to make no mistakes, and we rarely do.

The treatment you receive from us will be what we would expect from you under the same conditions. That is the test of everything we do—and your protection.

We prepay the Express to any railroad point in the United States on orders amounting to $15.00 (net), or more, when cash to the full amount is sent with the order.

DIA MOND KING PEACHES AGAIN TOP THE MARKET!

O. E. BALDWIN & CO. 
ESTABLISHED 1860
WHOLESALE RECEIVERS, JOBBERS AND SHIPPERS
FRUITS, VEGETABLES AND PRODUCE
91 SOUTH WATER MARKET
CHICAGO

To Whom It May Concern:

After thinking over the Peach Crop of last year, have come to the conclusion that the best peach we handled was the DIAMOND KING. It was the best in color, best in size and the best carrier.

We recommend you to plant all DIAMOND KINGS. We can handle to cars per day at a good, big price.

Yours respectfully,
O. E. BALDWIN & CO.,
By J. E. B.

Diamond King Peach is, in our opinion, finest Peach in the world.

Gentlemen—The 400 Diamond Kings I purchased three years ago bore a good many peaches last year (second year after planted). This season I sold over $2,000 worth of fruit from the four acres. They are much larger than the Elberta or Hale, better flavored, sell for more money, bear younger than any other peach I know of. We have Diamond King peaches when the other varieties fail. $1,000 per acre would not buy my Diamond King Orchard.—WILLARD SULLENS, Alma, Ill.
PEACHES

This wonderfully delicious fruit can be grown almost as far north as the apple and will succeed farther south. If properly selected varieties as to time of ripening are planted from year to year, every home can have the great luxury of home-grown peaches for a season of three months. They are easily grown and bear in two or three years. Plant more of the midseason varieties.

WHOLESALE PRICE OF FIRST CLASS PEACH TREES

<table>
<thead>
<tr>
<th></th>
<th>Each</th>
<th>10</th>
<th>25</th>
<th>100</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 to 2 feet</td>
<td>$0.18</td>
<td>$1.70</td>
<td>$4.00</td>
<td>$15.50</td>
</tr>
<tr>
<td>2 to 3 feet</td>
<td>$0.25</td>
<td>2.25</td>
<td>4.50</td>
<td>16.00</td>
</tr>
<tr>
<td>3 to 4 feet</td>
<td>.30</td>
<td>2.50</td>
<td>5.00</td>
<td>20.00</td>
</tr>
<tr>
<td>4 to 7 feet</td>
<td>.45</td>
<td>4.00</td>
<td>7.75</td>
<td>25.00</td>
</tr>
</tbody>
</table>

PRICE OF DIAMOND KING

<table>
<thead>
<tr>
<th></th>
<th>Each</th>
<th>10</th>
<th>25</th>
<th>100</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 to 3 feet</td>
<td>$0.50</td>
<td>$4.00</td>
<td>$8.75</td>
<td>$30.00</td>
</tr>
<tr>
<td>3 to 4 feet</td>
<td>.75</td>
<td>6.50</td>
<td>13.75</td>
<td>40.00</td>
</tr>
<tr>
<td>4 to 5 feet</td>
<td>1.00</td>
<td>8.50</td>
<td>18.75</td>
<td>60.00</td>
</tr>
<tr>
<td>5 to 7 feet</td>
<td>1.25</td>
<td>11.00</td>
<td>23.75</td>
<td>80.00</td>
</tr>
</tbody>
</table>

If the two smaller sized Peach trees are wanted by mail add 3c each for postage.

SPECIMEN TREES—Special select, bearing size Diamond King, for immediate results. Well branched and well rooted. Fruit highly flavored, well colored, good shipper, bears when others fail; longer lived. 6 to 8-foot trees, $25.00; 10, $22.50; 100, $200.00.

LISTED IN ORDER OF RIPENING

RED BIRD IMPROVED—Earliest white cling. Gloriously red all over. A sensation of all early markets. Large as Elbertas, strikingly handsome, and the first big blood-red peach ready for market. Nearly twice the size of other peaches of same season. Fruit bright glowing red on the background of creamy-white. Flesh unlike other extremely early sorts, is firm, like Heath Cling—making it an ideal shipper; rot very little. Tree extremely hardy, strong grower. Regular bearer, often bears big crops when other hardy sorts fail; bears heavy crop at an early maturity. Have sold on the market as high as $6.75 per bushel, and making a wonderful record, selling for $4.00 to $9.00 by carload. Ripe 45 days before Elberta.

EARLY ELBERTA—Freestone, mid-season, of the Elberta type. Large golden-yellow flesh, far better in quality than the Elberta, sweeter and finer grained. Tree strong grower, has tendency to thin itself like Elberta, carrying moderate loads of fruit.

ROCHESTER PEACH—Beautiful golden-yellow and red peach of immense size, solid and heavy; very highly flavored, juicy and delicious, far sweeter than Crawford. Exceptionally hardy; more productive than Elberta and usually bears the second year after planting.

CRAWFORD'S EARLY—This is a magnificent large yellow freestone peach. Good quality, and a beauty which makes it one of the most popular orchard varieties. August.

BELLE OF GEORGIA—A very large, white fleshed peach with a red cheek; firm, juicy and of excellent flavor. Productive. A fine shipper and does well in the North as well as in the South. Rapid grower. August.

ELBERTA—See front cover for full color illustration. One of the greatest peaches grown. Freestone. A beautiful extra large golden-yellow peach with a brilliant red cheek, firm, juicy, highly flavored, rich and sweet. It is the standard of market sorts.

DIAMOND KING—Ripens last of August to September 1st, with a beautiful red cheek that resembles the Elberta but much larger in size, better flavored and a better shipper; freestone. Bears young, making it an excellent market peach when the prices are at the top.

J. H. HALE—Color deep golden-yellow, overlaid with bright carmine. Skin is thick, smooth, and little fuzz. Flesh is deep yellow, fine grained, firm, tender and of a very delicious flavor. Flesh is firm and heavy and will ship and keep well. August-September.

CRAWFORD'S LATE—This peach is similar to the Crawford's Early, but ripens two or three weeks later.

HEATH'S CLING—The most satisfactory large, clingstone peach known. Very large, creamy white with rich blush. Good keeper and shipper.

KRUMMEL OCTOBER—Latest yellow freestone. Gloriously red and gold—handsomest, best of all late peaches. Of great size, almost covered with carmine cheeks. Ripens 40 days after Elberta.

“ALL SEASON” PEACH COLLECTION

10 Special 3 to 4-foot trees, first class in every way. Early to late varieties.

<table>
<thead>
<tr>
<th>Variety</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Red Bird Cling</td>
<td>$0.30</td>
</tr>
<tr>
<td>Elberta</td>
<td>.60</td>
</tr>
<tr>
<td>Diamond King</td>
<td>3.00</td>
</tr>
</tbody>
</table>

Total: $4.80

2 Collections for $6.00.

SPECIAL PRICES QUOTED ON LARGE QUANTITIES
DELICIOUS PEARS

Wholesale Price of Standard Pears: First Class.

<table>
<thead>
<tr>
<th>Size (feet)</th>
<th>Each 10</th>
<th>25</th>
<th>100</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 to 3</td>
<td>$0.40</td>
<td>$3.75</td>
<td>$8.75</td>
</tr>
<tr>
<td>3 to 4</td>
<td>0.50</td>
<td>4.75</td>
<td>11.25</td>
</tr>
<tr>
<td>4 to 5</td>
<td>0.60</td>
<td>5.75</td>
<td>13.75</td>
</tr>
<tr>
<td>5 to 7</td>
<td>0.90</td>
<td>8.50</td>
<td>23.50</td>
</tr>
</tbody>
</table>

Price of Bosc and Lincoln Pears: First Class.

<table>
<thead>
<tr>
<th>Size (feet)</th>
<th>Each 10</th>
<th>25</th>
<th>100</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 to 3</td>
<td>$0.70</td>
<td>$6.00</td>
<td>$15.00</td>
</tr>
<tr>
<td>3 to 4</td>
<td>0.80</td>
<td>7.50</td>
<td>17.50</td>
</tr>
<tr>
<td>4 to 5</td>
<td>0.90</td>
<td>8.50</td>
<td>20.00</td>
</tr>
<tr>
<td>5 to 7</td>
<td>1.15</td>
<td>11.00</td>
<td>23.50</td>
</tr>
</tbody>
</table>

SPECIMEN TREES. 6 to 8 feet, time-saving, bearing-age Pear trees. $3.50 each; 10, $30.00.

BOSC PEAR—The king of pears. After fruiting it many years we find it to be one of the most perfect pears grown. Extra large size, beautiful shape and color; sweet and very delicious; keeps and ships well; heavy yielder.

LINCOLN PEAR—One of the greatest pears ever introduced; blight-proof, large size, fine quality, heavy cropper; tree hardy, healthy and enormously productive. Best for eating fresh.

ANJOU—This is one of the best general purpose pears, combining a high quality with hardness and dependability. Fruit is large, yellow with a chunky neck.

BARTLETT—Large, yellow, waxy skin, rich, juicy, highly perfumed, refreshing.

CLAPP'S FAVORITE—High quality, an early ripener; large size; tree productive.

DUCHESS—Buttery, rich, juicy, excellent; greenish-yellow splashed with russet; succeeds well as a standard, but grown as a dwarf it does better.

SECKEL—Small, rich, yellowish-brown with bright red cheek, juicy, buttery and melting.

CHOICE PLUMS

<table>
<thead>
<tr>
<th>Size (feet)</th>
<th>Each 10</th>
<th>25</th>
<th>100</th>
</tr>
</thead>
<tbody>
<tr>
<td>First Class, 2 to 3</td>
<td>$0.35</td>
<td>$3.15</td>
<td>$7.50</td>
</tr>
<tr>
<td>First Class, 3 to 4</td>
<td>0.45</td>
<td>4.05</td>
<td>8.50</td>
</tr>
<tr>
<td>First Class, 4 to 5</td>
<td>0.60</td>
<td>5.40</td>
<td>12.90</td>
</tr>
<tr>
<td>First Class, 5 to 7</td>
<td>0.85</td>
<td>7.65</td>
<td>18.15</td>
</tr>
</tbody>
</table>

SPECIMEN TREES. 5 to 8 feet, time-saving, bearing-age Plum trees. $3.00 each; 10, $25.00.

Plums have a distinctive flavor from any other fruit and are especially fine for eating fresh, for jelly, preserves and unprocessed for canning for desserts. Plum trees require no more care than the pear or peach and thrive well under ordinary conditions; however, they do best in a cool, not too dry a place and in good rich soil.

EUROPEAN VARIETIES

LOMBARD—Medium, violet-red, juicy, good, hardy and productive. The leading market variety. August.


SHIPPER’S PRIZE—Large, dark purple, very showy. Often measuring two inches in diameter. Fine, juicy and sweet. September.


JAPANESE VARIETIES

ABUNDANCE—One of the oldest and best Japanese varieties. Hardy, productive. Fruit large, lemon-yellow with heavy bloom, good quality. August.

BURBANK—Most profitable among the growers for market. Ripens from 10 to 14 days after Abundance. Tree hardy, spreading, vigorous grower. Unequaled in productivity. Bears very large fruit. Fruit large, excellent quality, cherry-red with lilac bloom. August.

RED JUNE—One of the vigorous, upright growers, productive, good size, vermilion-red. Pleasant quality. Ripens a week before Abundance. August.

SPECIAL NOTICE

If you are in the market for a quantity lot of Nursery Stock, send us a list of your wants so we can make you a real money-saving price.

Remember, we will meet all competitive prices of any reliable nursery for stock of the same high quality as our own.

All our plants are twice inspected every summer by state inspectors, insuring that our customers will receive only disease-free plants that are first class in every way.

“ALL SEASON” PEAR, PLUM, AND CHERRY COLLECTION

<table>
<thead>
<tr>
<th>Item</th>
<th>10 Special 3 to 5-foot trees, 1st Class in every way</th>
</tr>
</thead>
<tbody>
<tr>
<td>Duchess Pear, Kieffer Pear</td>
<td>$5.55</td>
</tr>
<tr>
<td>Bartlett Pear, Abundance Plum</td>
<td></td>
</tr>
<tr>
<td>Burbank Plum</td>
<td></td>
</tr>
<tr>
<td>Shipper’s Pride Plum</td>
<td></td>
</tr>
<tr>
<td>Early Richmond Cherries</td>
<td></td>
</tr>
<tr>
<td>Large Montmorency Cherries</td>
<td>$10.00</td>
</tr>
<tr>
<td>25 Mattolod Strawberries free with every 2 collections for $10.00</td>
<td>$1.10, also get these wonder strawberies.</td>
</tr>
</tbody>
</table>

Special “All Season” Combination Offer

| 10 Hubbard Grapes or 100 Mattolod Strawberries free with every 2 collections for $20.00 | Neighbors can club together on this combination offer and make a big saving. Prepaid to your door. |

<table>
<thead>
<tr>
<th>30 Trees, Express Prepaid Anywhere</th>
<th>$10.50</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 “All Season” Apple Collection, See page 4</td>
<td></td>
</tr>
<tr>
<td>1 “All Season” Peach Collection, See page 4</td>
<td></td>
</tr>
<tr>
<td>1 “All Season” Peach and Cherry Collection</td>
<td></td>
</tr>
</tbody>
</table>

NURSERY COMPANY
SELECT CHERRIES

There are few more desirable fruit trees than the Cherry. It is notably hardy and quite adaptable to different soils and climates. It grows under neglect better than any other fruit tree and can be planted along the street, on the lawn, along fences, avenues, in corners and in many places where other fruits would not be profitable.

<table>
<thead>
<tr>
<th>Height</th>
<th>Price per Tree</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 to 3 feet</td>
<td>$0.51, $4.55, $11.00, $36.00</td>
</tr>
<tr>
<td>3 to 4 feet</td>
<td>$5.9, $5.55, $11.90, $45.00</td>
</tr>
<tr>
<td>4 to 5 feet</td>
<td>$9.75, $9.75, $14.75, $57.00</td>
</tr>
<tr>
<td>5 to 7 feet</td>
<td>$1.00, $9.00, $21.00, $80.00</td>
</tr>
</tbody>
</table>

You remember, of course, the big, rich, juicy cherries for which you climbed the tree when a boy. Why deprive the children and yourself of the same pleasure today? You can have all the rich, juicy cherries you want, and have them quick. If you will plant some of our magnificent bearing age cherry trees which we offer in the following varieties:

**SPECIMEN TREES**—We have a limited number of fine, healthy bearing age, magnificent Early Richmond and Moneymaker Cherry trees, well branched and rooted. 6 to 8 feet, each, $3.50; 10, $30.00. Remember, the cherry made the pie famous.

**BING**—One of the best known and most popular dark sweet cherries; ripening in June.

**BLACK TARTARIAN**—Purplish-black fruit of mild, sweet, jelly-like consistency. July.

**EARLY RICHMOND or MAY**—An exceedingly productive and reliable old variety with dark red fruit, of medium size and acid flavor. Unsusceptible for canning or cooking. Tree very hardy and freer from disease than most other varieties. Sour.

**GOVERNOR WOOD**—Rich and delicious variety, fine large yellow fruit, with red on sunny side. Sweet. June.

**LARGE MONTMORENCY**—Larger and finer than the Early Richmond and one of the finest flavored cherries in this class. Ripens late in June.

**MAY DUKE**—Large, dark red, sub-acid; rich. A superior and productive old sort. Middle of June.

MISCELLANEOUS FRUITS

APRICOTS

<table>
<thead>
<tr>
<th>Age</th>
<th>Price per 3 trees</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-year-old</td>
<td>$0.90</td>
</tr>
<tr>
<td>2-year-old</td>
<td>$1.25</td>
</tr>
<tr>
<td>3-year-old</td>
<td>$1.50</td>
</tr>
</tbody>
</table>

**MOORPARK**—This is one of the largest of Apricots. Orange yellow, with numerous specks and dots. The flesh is yellow, sweet, juicy and rich. Tree is somewhat tender and the fruit is inclined to ripen unevenly, thus lengthening its season. August.

**SUPERB**—Medium, roundish oval, light salmon with numerous red or russet dots. Flesh yellow, firm, sub-acid and good. Tree hardy. Middle of July.

PERSIMMONS

**SAME PRICE AS APRICOT.**

**AMERICAN**—Ornamental with a round topped head, handsome foliage. The puckery fruit is an inch or more in diameter, orange yellow, with a bright cheek when touched by frost, which is necessary to ripen it.

**JAPAN**—Fruit large, often measuring 2½ inches in diameter; skin light buffy yellow; flesh dark brown, crisp, sweet and meaty. Good while still hard.

**PAWPAWS**

or **Northern Banana. SAME PRICE AS APRICOT.**

PAWPAWS—The poor man's fruit, and is well worth a place on every ground, as the pawpaw thrives well in thin or poor land. Has long, narrow, ovalish distintes in appearace and effect of the lawn. Fruit large, oblong, pulpy, aromatic and much relished by some people.

**MULBERRIES**

Same price as Apricot.

Valuable for shade and ornamental purposes as well as for the fruit; also for hedge and posts, being rapid in growth.

**DOWNING'S EVERBEARING**—A fine rapid growing tree; attractive for lawns large and delicious fruit for three months.

**NEW AMERICAN**—Fruit large, jet black, of the finest quality. Tree vigorous; a good bearer and highly ornamental for the lawn.

**QUINCES**

Same price as Apricot.

**CHAMPION**—Flesh cooks tender like an apple without hard spots. Flavor delicate; bears abundantly.


**ORANGE**—An old standard variety. Large, roundish, somewhat irregular with short neck at base. Fine golden yellow flesh, excellent flavor. October.

SPECIAL OFFER

2 Apricots—2 Quince—2 Pawpaws—2 Persimmons—2 Mulberries

10 Trees in all! Large, Strong, Sturdy Trees, 3 years old.

10 Large Trees—$15.00 Value, all for $10.98

NUT TREES

The growing demand for nuts and the immense quantities imported annually is giving an impetus to the planting of nut-bearing trees in America. Many farms contain land that would be far better planted to nut trees than in anything else, as they would pay better than farm crops, besides annually growing more valuable as timber.

In planting ordinary nut trees we would advise planting the smaller size stock—say one or two year seedlings—for best results.

**CHESTNUT (American Sweet)**—A valuable native tree, both useful and ornamental; timber very durable and possesses a fine grain for oil finish. Nuts sweet and of delicate flavor, and a valuable article of commerce. No farm should be without a grove of these where the soil is adapted to their growth. 2 to 3 feet, each, $1.00; 4 to 5 feet, each, $1.50; 10, $12.00. 5 to 6 feet, each, $2.50; per 10, $25.00.

**WALNUT (American Black)**—The large, oily nuts are borne in heavy crops. They are much relished and always bring a fair price in market. The tree grows quite fast; its wood is exceedingly valuable.

HICKORY (Shellbark)—White and shell thinner than any other. Also valuable for its timber. 2 to 3 feet, $1.50 each; 3 to 4 feet, $2.50 each; 4 to 5 feet, $3.50 each.

**CHESTNUT (Japan or Giant)**—A dwarf grower. Very distinct from other kinds, the nut being long and narrow, of a dark green color. A fine ornamental tree in any situation. Commences bearing very young; two-year trees in nursery row frequently produce nuts. Nuts are of good size. The productiveness, early bearing and enormous size render these of great value. 2 to 3 feet, each, $1.00; 3 to 4 feet, each, $1.50; 10, $12.00.

**WALNUT (Japan Sieboldi)**—From the mountains of Northern Japan. Leaves of immense size, a charming shade of green. Nuts resemble pecans and are produced in abundance; grow in clusters of ten to fifteen.

<table>
<thead>
<tr>
<th>Height</th>
<th>Price per Tree</th>
</tr>
</thead>
<tbody>
<tr>
<td>2 to 3 feet</td>
<td>$0.90, $8.00, $70.00</td>
</tr>
<tr>
<td>3 to 4 feet</td>
<td>$1.10, $10.00, $90.00</td>
</tr>
<tr>
<td>4 to 5 feet</td>
<td>$1.25, $11.00, $100.00</td>
</tr>
</tbody>
</table>

**CHESTNUT (Japanese Sweet)**—A dwarf grower, very distinct from other kinds, the nut being long and narrow, of a dark green color. A fine ornamental tree in any situation. Commences bearing very young; two-year trees in nursery row frequently produce nuts. Nuts are of good size. The productiveness, early bearing and enormous size render these of great value. 2 to 3 feet, each, $1.00; 3 to 4 feet, each, $1.50; 10, $12.00.
Graves' Worden

Improved Niagara

The New Caco Red

The Old Reliable Concord
GRAPES

Prices for First Class Grapes:

<table>
<thead>
<tr>
<th></th>
<th>1-Year-Old Vines</th>
<th>2-Year-Old Vines</th>
<th>3-Year Bearing-size Vines</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Each</td>
<td>10</td>
<td>Each</td>
</tr>
<tr>
<td>Moore's Early</td>
<td>$0.15</td>
<td>1.75</td>
<td>$0.22</td>
</tr>
<tr>
<td>Delaware</td>
<td>$0.20</td>
<td>1.75</td>
<td>$0.30</td>
</tr>
<tr>
<td>Concord</td>
<td>$0.18</td>
<td>1.90</td>
<td>$0.35</td>
</tr>
<tr>
<td>Niagara</td>
<td>$0.30</td>
<td>2.25</td>
<td>$0.40</td>
</tr>
<tr>
<td>Campbell's Early</td>
<td>$0.40</td>
<td>2.60</td>
<td>$0.50</td>
</tr>
<tr>
<td>Wordey</td>
<td>$0.30</td>
<td>2.25</td>
<td>$0.40</td>
</tr>
<tr>
<td>Hubbard</td>
<td>$0.30</td>
<td>2.25</td>
<td>$0.40</td>
</tr>
</tbody>
</table>

There is scarcely a yard so small in the country or city that from one to a dozen grape vines cannot be grown. The fruit can be put to many uses. Grapes thrive and produce well on poor land as well as the rich.

MOORE'S EARLY—Black. Bunch large and berry very large; equal to Concord in productiveness and quality but sweeter. 10 days earlier than Concord.

DELAWARE—Red. A very delicious little red table grape. Very highly prized because of its fine flavor. Hardy and productive. The standard of excellence.

CONCORD—Black. The most extensively planted and generally successful grape in America. Bunch and berry large, fair quality, medium early. Rank grower, healthy, hardy and productive.

NIAGARA—White. The most popular white grape in existence. Fruit large and very productive. A good grower, ripening same season as Concord; equally good.

CAMPBELL'S EARLY—Handsome. Black berries, with purple bloom; bunch large, double shouldered and compact. Flesh is sweet to the center. Skin tough and a good shipper. Early.

WORDEN—Black. This excellent grape is as hardy, healthy and vigorous as Concord, better quality, sweeter, and larger in bunch and berry. Several days earlier. A very glossy grape.

HUBBARD—The famous table grape. The finest early black yet produced. Sweet, rich and delicate. Ripes to days before Concord, and is so rich in sugar can be eaten ten days before it is fully ripe. We consider Hubbard the best grape for table, jelly, canning, preserving and grape juice. In great demand by all grape growers everywhere.

CACO (Red)—This new red grape has the most delicious flavor and is of the highest quality of any grape that we have ever tested. It is one of the earliest grapes in ripening. It has a peculiar characteristic not common to other grapes in that, on account of its being so rich in sugar and excellent in flavor, it can be eaten with enjoyment fully two weeks in advance of its being fully ripe. In appearance, it is the most beautiful of hardy grapes, wine-red in color with abundant bloom. The berries are unusually large, bunches of good size, compact and of good form. The vines are very strong, vigorous growers, hardy, healthy and prolific. This variety is a dwarf of the two well-known grapes, Catawba and Concord, and is said by expert grape-growers to have all the good qualities of both these varieties without the defects of either. Ripes here early in September. See illustration.

Prices of Extra Size Two-Year-Old Caco Grape Vines—75c each; 10 for $6.50. Medium size by parcel post, 75c each; 10 for $7.00; postpaid. One-Year-Old Vines 38c each; 10 for $3.00; 100 for $27.00.

UNITED STATES DEPARTMENT OF AGRICULTURE ADVISES YOU TO BUY DIRECT FROM NURSERY

This is what they say: "If the farmer makes his purchases direct from the nurseryman, he will save the expense of the agent and is less liable to mistakes and injury that may occur through repeated handling."—United States Department of Agriculture, Farmers' Bulletin Number 113.

BEARING-AGE FRUIT TREES

If you want fresh, juicy fruit and want it now, and in sufficient quantities to include it on the family bill-of-fare, plant some of our magnificent bearing-age fruit trees which we are offering to our patrons this spring and fall. These trees are really an horticultural achievement.

Each tree has been grown, cultivated and pruned for a specimen. All of the trees run from six to eight feet in height, are symmetrically branched, heavily rooted—trees that will save you seasons of waiting for fruit of delicious flavor.

THE DIAMOND KING PEACH

The original tree lived to the ripe old age of thirty years. Its fruit was of the finest quality and best flavored; in our opinion, the finest peach in the world. It is equally good fresh or canned. In appearance, a large yellow and red peach containing a very small stone. Some specimens measured over 12 inches in circumference, and weighed over 12 ounces. The tree is a splendid, strong, upright grower, and has stood sixteen below zero and produced fruit, while many other varieties were killed, bud and branch.

BABY CHICKS FREE

Special Bargain Collections on orders sent in within ten days

Collection No. 1
FREE—25 BABY CHICKS
Free, on all orders for 50 Apple or 50 Peach, or 25 of either. Double order and receive 60 Baby Chicks, free. Limited to 5 to 7-foot trees, only.

Collection No. 2
FREE—40 BABY CHICKS
Free on all orders for 100 Cherry, Pear or Plum trees, or combined order of these varieties, totaling 100 trees. Double this order and receive 100 Baby Chicks, free. Offer limited to 5 to 7-foot trees, only.

Collection No. 3
FREE—100 BABY CHICKS
Free, with all orders for 25 specimen, Bearing-age Apple, Cherry, Pear or Plum trees, or combined order of these varieties, totaling 25 trees.

Customer to pay freight or express on these 3 Special Bargain Collections and mail us the names of ten neighbors who are likely to be interested in buying Nursery Stock and who are properly owners.
RASPBERRIES

<table>
<thead>
<tr>
<th></th>
<th>One-Year-Old Plants</th>
<th>Larger, Bearing Grade</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Dec. 25 100</td>
<td>Dec. 25 100</td>
</tr>
<tr>
<td>Cuthbert, Red</td>
<td>$1.10</td>
<td>$1.65</td>
</tr>
<tr>
<td>Columbian, Purple</td>
<td>$1.20</td>
<td>$1.80</td>
</tr>
<tr>
<td>King, Red</td>
<td>$1.40</td>
<td>$2.10</td>
</tr>
<tr>
<td>Latham, Red</td>
<td>$2.50</td>
<td>$3.75</td>
</tr>
<tr>
<td>St. Regis, Everbearing, Red</td>
<td>$4.40</td>
<td>$3.75</td>
</tr>
<tr>
<td>Kansas, Black</td>
<td>$1.40</td>
<td>$2.10</td>
</tr>
<tr>
<td>Cumberland, Black</td>
<td>$1.00</td>
<td>$1.50</td>
</tr>
</tbody>
</table>

RED VARIETIES

CUTHBERT—Strong, hardy variety. Flavor is rich, sweet and luscious; berries large. Plant only in rich soil.

COLUMBIAN—Berry is firm, adheres to the bush and retains its shape. Strong grower.

KING—Early; has large, red, attractive fruit of good flavor; ripen with the earliest and is firm enough to ship nicely.

LATHAM—Conceded to be the best Red Raspberry now grown. Latham is extremely hardy, withstanding the winters in Canada without covering. Vigorous in growth, producing strong canes, able to carry heavy crops. Growers are just beginning to realize that nothing will make them so much money so surely and quickly as the Latham Raspberry. One nine-acre field of Latham four miles west of Minneapolis produced an average of $1,000.00 per acre for each year for 5 years.

EVERBEARING

ST. REGIS—Does well upon all soils, whether light, sandy or heavy. In growth it is strong and stocky with a healthy dark-green foliage. Plants set in early spring will give a small crop of fruit the fall following. About the middle of August it commences to set fruit on the young canes and bears continuously until frost, during a favorable growing season. The berries are large, beautiful and attractive, bright crimson, rich, sugary, with the wild raspberry flavor so much desired.

BLACKCAP VARIETIES

CUMBERLAND—Mammoth midseason blackcap that loads it stout, stocky canes. Must have extra good care.

KANSAS—Strong grower; fruit jet black; splendid yielder.

CHOICE BLACKBERRIES

THORNLESS BLACKBERRIES

THORNLESS AUSTIN—Has the same bearing qualities as the old-time Austin, but is even better and of better flavor. It is not an experiment, as it has been tested for ten years and there has never been a thorn on any plant. 3 plants, 60c; 12 plants, $2.00; 25 plants, $3.75; 100 plants, $10.00.

DEWBERIES

OR CLIMBING BLACKBERRY

Plant the same as Blackberry but should be trellised or staked for the best results.

LUcretia—The very best of the climbing blackberry family. Far larger and better than any black. Ripens early. 75c dozen; 100, $3.00.

TREES OR PLANTS TO THE ACRE

<table>
<thead>
<tr>
<th>Feet</th>
<th>1,742</th>
<th>4,840</th>
<th>7 feet</th>
<th>6 feet</th>
<th>12 feet</th>
<th>14 feet</th>
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<tbody>
<tr>
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<td>43.560</td>
<td>1,210</td>
<td>888</td>
<td>680</td>
<td>222</td>
<td>222</td>
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<tr>
<td>2</td>
<td>87.120</td>
<td>2,420</td>
<td>1,736</td>
<td>1,360</td>
<td>444</td>
<td>444</td>
</tr>
<tr>
<td>3</td>
<td>130.680</td>
<td>3,630</td>
<td>2,508</td>
<td>1,740</td>
<td>666</td>
<td>666</td>
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<tr>
<td>5</td>
<td>174.240</td>
<td>5,490</td>
<td>3,470</td>
<td>2,670</td>
<td>888</td>
<td>888</td>
</tr>
</tbody>
</table>

SPECIAL PRICES QUOTED ON LARGE QUANTITIES
DELICIOUS STRAWBERRIES

Varieties marked (Per.) are perfect blooming and those marked (Imp.) are imperfect blooming varieties.

AROMA—Large berries, roundish, conical; rarely misshaped. Excellent quality.

BIG JOE (Joe Johnson)—One of the most popular shipping berries. Large, bright red. The quality is good and berries firm.

GANDY—Old standby, very popular. Good shipper. Perfect in shape and form.

COOPER—The largest and best ever introduced. Plants very large and produce six to eight fruit stems to a plant.

SENATOR DUNLAP—Midseason. Greatest all-around berry ever introduced. Heavy cropper.

MASTODON—Berries average very large. See illustration on front cover. Plants robust and thrifty, begin bearing in July. We have seen Mastodon Berries so large they would not go through the top of a quart milk bottle.

GOOSEBERRIES

Each Doz.
First Class, 1-year $0.25 $2.25
First Class, 2-year .35 3.25

DOWNING—Large, pale green, of splendid quality for both cooking and table use. Skin smooth.

HOUGHTON—Small to medium, roundish, oval, pale red, sweet, tender, very good. Plant is spreading and productive.

SELECT CURRANTS

Each Doz.
1-year, 15c each; $1.50 per dozen; $8.00 per 100. 2-year, 25c each; $2.50 per dozen.

CHAMPION—The best black currant; a variety from England, now well tested in this country and pronounced good everywhere.

LINNAEUS—Large, early, tender, fine old reliable pie kind. Stalks are a decided pink color and delicious for canning, cooking or pies. A strong grower.

RHUBARB

A deep rich soil is indispensable to insure large, heavy stalks. Plant in rows 4 feet apart and 3 feet apart in the row. Set so that the crowns are about 1 inch below the surface. Top dress in the fall with stable manure and work well into soil in early spring.

1-year, 15c each; $1.50 per dozen; $8.00 per 100. 2-year, 25c each; $2.50 per dozen.

CONOVER'S COLOSSAL—This variety is much superior in size and quality to any of the old common sorts, being remarkably tender and fine flavored.

GIANT ARGENTEUIL—New French variety that makes crowns strong for cutting before any other sort.

PALMETTO—Until recently we believed that the Conover's Colossal was the best known, but we are forced to concede that the Palmetto is earlier and a better yielder. Its tender sprouts are out of the ground at the first sign of spring. Plant some Asparagus this year, without fail.

FROM SOME OF OUR CUSTOMERS

Mr. Graver—The orchard I visited last Sunday of Diamond King beat anything I ever saw; many small two and three-year trees with limbs broken from heavy loads of fruit. I have planted over fifty thousand fruit trees the last few years, and wish they had all been the Diamond King. Yours respectfully, WAIFER WHITE, Centralia, Ill.

Mr. White is one of the largest fruit growers in Illinois, if not the United States, owning and managing hundreds of acres near Centralia, Ill., also Tunnel Hill, Illinois.
ORNAMENTAL DEPARTMENT

SHADE TREES

There is nothing about a homestead in the country or residence in city or village that reflects the culture and refinement of the owner as do well-kept and judiciously planted grounds. The planting also adds selling value as well as beauty and comfort.

IN THE DEVELOPMENT of the Central West the first and most important thing to the home builder was to get the home, and little attention was paid to the beautifying of the home grounds. Now the land is practically all developed into farms with convenient and substantial buildings, and the owners are beginning to think about beautifying their homes by the planting of ornamental trees, flowering shrubs and plants.

THE DEMAND FOR ORNAMENTAL trees, shrubs and plants has greatly increased the past few years and to meet this demand we have greatly enlarged our plantings in this department and enlarged our facilities for propagating this class of stock, which consists of such kinds as are hardy and desirable and represent a great variety of colors both in blossom and foliage, as well as in habit and growth, and we are able to supply these in large quantities.

WHERE LARGE OR SMALL ESTATES are to be beautified or grounds laid out, such as parks, playgrounds, institutional and club grounds, cemeteries, etc., we send a landscape architect to survey same and furnish complete plans and specifications for the proper planting, location of walks, drives, etc.

WHOLESALE PRICE OF FIRST CLASS SHADE TREES

All varieties except Norway Maple and Catalpa Bungei. Each

<table>
<thead>
<tr>
<th>Size</th>
<th>Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>3 to 4 feet</td>
<td>$0.55</td>
</tr>
<tr>
<td>4 to 6 feet</td>
<td>$0.60</td>
</tr>
<tr>
<td>6 to 8 feet</td>
<td>$0.75</td>
</tr>
</tbody>
</table>

NORWAY MAPLE

4 feet, one-year-old heads, $1.75; 2-year-old heads, $2.25; 5 feet, one-year-old heads, $2.25; 2-year-old heads, $3.00.

AILANTHUS (Tree of Heaven)—A rapid-growing, lofty tree, long, elegant foliage. A distinct ornamental tree with pruning foliage, except from diseases and insects. Useful in producing tropical effects.

MAPLE (Silver-Leaved)—A hardy rapid-growing native tree of large size, valuable for producing a quick shade. Excellent for street planting.

CATALPA SPECIOSA (Western)—T. One of the most rapid growers. Large heart-shaped, downy leaves, and compound panicles of white flowers, tinged with violet and dotted with purple and yellow.

MOUNTAIN ASH—Hardy tree. Head dense and regular; beautiful, fern-like, green foliage; covered from July till winter with clusters of bright red berries.

LOMBARDY POPLAR—This grows to an immense height, and is remarkable for its rapid growth. In landscape work breaks the monotony of the lower, round-topped trees. One of the characteristic trees of Lombardy and other parts of Italy.

CAROLINA POPLAR—A vigorous, healthy native tree of rapid growth, pyramid in form, with large glossy leaves; valuable for park or street planting.

MAPLE, HARD (Norway)—A native of Europe. Its large, compact habit, broad, deep green shining foliage, render it one of the most desirable species for streets, parks and lawns.

CATALPA BUNGEI (Umbrella Tree)—A small species that grows 8 to 10 feet high, as broad, forming a broad head clothed with a dense mass, heart-shaped leaves. Among our hardy trees, there are but few, if any, that are more effective for park or lawn. Grafted on stems of the common Catalpa 5 to 6 feet from the ground, forming an umbrella-shaped top.

CHOICE EVERGREENS

Evergreens are invaluable for beautifying grounds. They are used for specimens on the lawn, also for borders, screens, hedges, etc. We have listed hereewith a condensed list of a few most popular types of Evergreens. Should you desire other types or larger sizes, kindly write us for prices.

THE PRICES NOTED INCLUDE BALLING AND BURLAPPING.

ARBORVITAE

AMERICAN—Tall, rapid grower. Sometimes called White Cedar. Can be sheared in any form. 1½ to 2 feet, $1.50; 2 to 3 feet, $2.50.

PYRAMIDAL—Close, upright habit. 1½ to 2 feet, $4.00; 2½ to 3 feet, $5.00.

GLOBE—Dense, round shape, dwarf. Suitable for bedding and foundation plantings. 12 to 18 inches, $2.50; 18 to 24 inches, $3.00.

HOVEY'S GOLDEN—Its unusual bright golden color adds contrast and a novel touch when planted with other evergreens. 12 to 18 inches, $2.50; 18 to 24 inches, $5.00.

SPRUCE

COLORADO BLUE—Glistening silver-blue in color. Perfectly shaped, with heavy, steel-blue foliage. 1 to 1½ feet, $4.00; 1½ to 2 feet, $5.00.

COLORADO GREEN—Same as above except that foliage is a bright green. 1½ to 2 feet, $3.00; 2 to 3 feet, $5.00.

NORWAY SPRUCE—The time-honored Christmas tree. Very graceful, rapid in growth, fine for windbreaks. 12 to 18 inches, $1.50; 18 to 24 inches, $2.50; 2 to 3 feet, $3.50.

PINES

MUGHO (True Dwarf Form)—Growth dense and low, color a deep green, summer and winter. 10 to 12-inch spread, $2.00; 12 to 15-inch spread, $4.00; 15 to 18-inch spread, $5.00.

SCOTCH—Rapid of growth; great hardiness; can be grown anywhere; fine light green in color. 1 to 1½ feet, $1.50; 1½ to 2 feet, $2.50; 2 to 3 feet, $3.50.

JUNIPERS

IRISH—Dwarf-growing, of very columnar habit, bluish-green foliage. Suitable in formal or architectural gardens; fine for cemetery plantings. 12 to 18 inches, $1.50; 1½ to 2 feet, $3.00; 2 to 3 feet, $4.00.

SAVAN—A low, much-branched shrub, spreading, with dense short, straight tuffed branchlets; good green in color. Carries dark violet or deep purple berries. 12 to 18-inch spread, $3.50; 18 to 24-inch spread, $6.00.

RED CEDAR (Juniperus Virginiana)—Extra narrow, pyramidal habit, with dark green to bluish foliage. In season the tree bears bright blue and silvery berries. Can be trimmed to any size and shape.

<table>
<thead>
<tr>
<th>Size</th>
<th>Price</th>
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<tr>
<td>6 to 12 inches</td>
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</tr>
<tr>
<td>12 to 18 inches</td>
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</tr>
<tr>
<td>18 to 24 inches</td>
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</tbody>
</table>

(The wood of Red Cedar is a valuable commercial product; you all know its many uses.)
ORNAMENTAL SHRUBS

X—Designates one-year-old plants.
XX—Designates two-year-old plants.
XXX—Designates three-year-old plants.
B. C.—Designates BLOOMING GRADE, or BLOOMING SIZE.

ALMOND—Double white and double pink. Early spring flowering shrub. Dwarf, bushy, compact. X, 45c; XX, 75c; XXXBG, $1.00 each.

ALTHEA—Double rose, white, pink, red and purple. Grow to 12 feet. Make serviceable and showy hedges. Large bright-colored flowers. Bush form. X, 45c; XX, 60c; XXXBG, 75c. Tree form, 2 to 3 feet, $1.00; 3 to 4 feet, BG, $1.25 each.

BARBERY THUNBERGII (Japanese Barberry)—Immune from rust. Fine foliage effect. X, 20c; XX, 40c; XXX, 60c each.

BUDDLEIA (Butterfly Bush, Summer Lilac)—Quick, bushy growth. Bloom spikes appear in July. Fragrant. X, 35c; XX, 60c; XXXBG, 80c each.

CALYCANTHUS (Sweet Scented Shrub)—Flowers are purple, very double and deliciously fragrant. Foliage rich, dark green. Blooms in June. X, 45c; XX, 75c; XXXBG, $1.00 each.

CORNUS FLORIDA (Large Flowered Dogwood)—Tall, upright tree or small shrub with large, white flowers in early spring. X, $1.25; XX, $1.50; XXXBG, $2.00 each.

CORNUS FLORIDA RUBRA (Red Flowering Dogwood)—Recently introduced. A variety producing flowers suffused with bright red. Blooms when quite young. One of the finest flowering trees. X, $2.50; XX, $3.00.

DEUTZIA (Pride of Rochester)—Large double white flowers, vigorous grower; early to bloom. X, 25c; XX, 50c; XXXBG, 75c.

DEUTZIA CRENATA—Tall, light, double pink. X, 25c; XX, 50c; XXXBG, 75c.

ELDERBERRY (Cultivated, Improved)—A new fruit perfected from the common elderberry. The small white flowers come in large handsome clusters; very fragrant, handsome, opening in early summer when other flowers are scarce. Fruit black, very prune, ripening in August. Grows 6 to 8 feet high. Berries are sweet, esteemed for pies, sauce, and highly flavored beverages which are very refreshing. Everybody likes these improved elderberries; they are easy to grow and do well everywhere. Price, 45c each; 3 for $1.00; 6 for $1.75; per 100, $18.00.

FORSYTHIA FORTUNIA (Golden Bell)—Upright, hardy, vigorous; large, bright yellow flowers. X, 25c; XX, 50c; XXXBG, 75c.

FORSYTHIA VIRISSIMA—Erect green branches; dark green leaves; greenish-yellow flowers. X, 25c; XX, 50c; XXXBG, 75c.

FLOWERING CRAB (Bechtel’s Double)—Low bush tree. Stems covered with dainty little pink rose-like blossoms. Bloom quite young. Very fragrant. XX, $1.25; XXXBG, $1.50.

FLOWERING PLUM (Prunus Pissardi or Purple-Leaved Plum)—Handsome little tree, white single flowers in the spring, pinkish purple leaves. XX, $1.25; XXXBG, $1.50.

HYDRANGEA ARBORESCENS GRANDIFLORA—Very hardy, blooms July till September. X (12 to 18 inches), 35c; XX (18 to 24 inches), 60c; XXX (2 to 3 feet), 75c.

HYDRANGEA P. G.—Very hardy with white cone-shaped flowers; August and September; changing to pink, then bronze-green. X (12 to 18 inches), 60c; XX (18 to 24 inches), 75c; XXX (2 to 3 feet), $1.00.

HYDRANGEA, TREE—The above Hydrangea in tree form. 3 to 4 feet, $1.25; 4 to 5 feet, BG, $1.75.

HONEYSUCKLE TARTARICA (Bush Form)—Beautiful pink flowers; bright green foliage; orange or red berries in autumn. X, 40c; XX, 60c; XXXBG, 75c.

JAPAN QUINCE (Cynonia or Burning Bush)—Covered with scarlet flowers in spring, fragrant. X, 75c; XX, $1.00; XXXBG, $1.25.

PHILODELPHUS CORONARIUS (Mock Orange)—Popular shrub; fine form; white flowers, early. X, 35c; XX, 60c; XXXBG, 75c.

PHILODELPHUS AUREA (Golden Mock Orange)—Similar to above, except that the foliage is a beautiful golden color. X, 45c; XX, 70c; XXXBG, 85c.

RED BUD (Judas Tree)—Small-growing tree, heart-shaped leaves, delicate pink, blossoms in spring. Pinkish-purple leaves. X, 45c; XX, 75c; XXXBG, $1.00.

RHUS-SUMAC

Very attractive shrubs and small trees make up this family—a family that is highly prized in landscape work on account of the brilliant autumnal colors of its foliage. The showy clusters of berries likewise add to its value in the shrubbery planting. Any soil that is well drained is suitable for the Sumacs.

SHOULD BE INCLUDED WITH EVERY ORDER
See Listing Below

RHUS COPALLINA (Shining Sumac)—Shining green foliage, changing to rich crimson in autumn; greenish-yellow flowers in August. 1 to 2 feet, 20c; 2 to 3 feet, 35c; 3 to 4 feet, 45c each.

RHUS GLabra (Smooth Sumac)—Flowers are borne in large panicles at ends of the branches, and are followed by crimson clusters of fruits which last all winter. Very excellent for mass plantings. 1 to 2 feet, 45c; 2 to 3 feet, 60c; 3 to 4 feet, 75c each.

RHUS TYPHINA (Staghorn Sumac)—Tall, showy shrub, that grows in the driest soils and is gorgeous in its autumnal garb of richly-colored brilliant foliage and crimson-scarlet fruit in large clusters. 1 to 2 feet, 35c; 2 to 3 feet, 50c; 3 to 4 feet, 60c each.

SNOWBALL (Japan)—Of better habit than the old familiar form with plicate leaves and more delicately formed white flowers; fruits red. X, 65c; XX, 90c; XXXBG, $1.25 each.
ORNAMENTAL SHRUBS—Continued

SYMPhoricArPOS (Red Snowberry)

VULGARIS (Coral Berry or Indian Currant)—A grand shrub producing a wealth of red or purplish berries which remain on the branches all winter. Leaves ovate, bright green. They can not be equalled for effect; the fruit laden stems drooping with the weight of the richly colored berries are nothing less than beautiful. 1 to 2 feet, 20c; 2 to 3 feet, 35c; 3 to 4 feet, 50c each.

SHOULD BE INCLUDED WITH EVERY ORDER.

SMOKE TREE (Purple Fringe)—Unique, spreading tree, large leaves. Mist-like flowers having the appearance of smoke. X, 95c; XX, $1.50; XXXBG, $2.00 each.

SPIREA ANTHOY WATERER—Bushy, spreading, dwarf; is covered with crimson flowers. Blooms, July-August. X, 45c; XX, 75c; XXXBG, $1.00 each.

SPIREIA BILLARDI—Narrow, dense shrub, rich pink flowers, borne in long spikes. July-August and again in the fall. X, 35c; XX, 50c; XXXBG, 60c each.

SPIREIA VAN HOUTTEI (Bridal Wreath)—The finest of all the Spireas, and one of the finest of ornamental shrubs. Covered with a perfect mass of pure white flowers in the spring, causing the branches to bend to the ground. Much used for hedges. X, 20c; XX, 40c; XXXBG, 60c each.

SAMBUCUS (Golden Elder)—Handsome variety with golden-yellow foliage. Flowers white. Grows naturally high, even to 10 to 12 feet, but can be pruned to a small bush. X, 45c; XX, 60c; XXXBG, 75c each.

SYRINGA (Lilac)—Of delicate beauty, very fragrant in spring. Perfectly hardy. Colors red, white and purple. X, 30c; XX, 40c; XXXBG, 50c each.

TAMARIX AFRICANA—Tall shrub, 8 to 10 feet; fine feathery foliage like Juniper. Small, unusually bright pink flowers in April and May. Splendid for damp places. X, 35c; XX, 50c; XXXBG, 75c each.

WEIGELIA CANDIDA—Extra choice vigorous sort, yielding one profuse crop of white flowers in June, lighter ones at intervals throughout the summer. X, 40c; XX, 50c; XXXBG, 90c each.

WEIGELIA ROSEA—Tall-growing, vigorous sort with deep pink flowers. X, 40c; XX, 50c; XXXBG, 90c each.

WEIGELIA EVA RATHKE—Six to eight feet. Charmingly beautiful. Bright crimson flowers, blooming all summer. X, 40c; XX, 50c; XXXBG, 90c each.

HEDGE PLANTS

PRIVET, CALIFORNIA—The finest all-purpose hedge. The most popular and most useful hedge grown. A pretty shrub, with smooth, shining leaves, of unusual beauty. For the ornamental hedge there are many plants that may be used with happy results, but the great demand for California Privet proves it to be the most satisfactory. Plants, 6 to 12 inches, $3.50 per 100; 12 to 18 inches, $3.00 per 100; 18 to 24 inches, $2.50 per 100; 2 to 3 feet, $2.00 per 100.

PRIVET, AMOOR RIVER NORTH—Hardy for northern climates. It is of similar form and habit to the well known California type; the foliage not so glossy. Plants, 6 to 12 inches, $2.00 per 100; 12 to 18 inches, $1.75 per 100; 18 to 24 inches, $1.00 per 100; 2 to 3 feet, $1.50 per 100.

SAVE ON CHICKS

FIVE PER CENT DISCOUNT FOR CASH WITH ORDER

Special Prices on 5,000 or more

CUSTOM HATCHING

Hen eggs, 3c each; turkey, duck and guinea eggs, 5c each; goose eggs, 7c each.

All chicks from closely culled flocks that have unusual vigor. A personal knowledge of every flock.

Postpaid prices. 100% Guaranteed Delivery. Prices lower after April 1.

Varieites 25 50 100 500 1,000
White, Brown and Buff Leghorn 83.50 86.50 $12.00 $37.00 $105.00
Rhode Island Reds and Barred Rocks 4.00 7.50 14.00 67.00 130.00
Buff with White Leghorns 4.25 8.00 15.00 70.00 115.00
W. Wyandottes, S. L. Wyandottes, Buff Orpingtons, B. Minorcas, W. Rocks 4.50 8.50 16.00 75.00 145.00
Light Brahmas and W. Minorcas 5.00 9.00 17.50 82.50 160.00
Heavy Mixed 3.75 7.00 13.75 65.00 125.00


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SEVENTEEN ---- MOST POPULAR VARIETIES

BABY CHICKS  From Vigorous, High Producing, Farm Range Flock. Headed by Extra Quality, Fully Matured Males. Many PRIZE-WINNING Birds are in our Flocks.

BIG DISCOUNT on all orders booked early—for delivery at any time you wish. Write for Special offer: How to get 25 Chicks, Free!

GUARANTEED 100% LIVE ARRIVAL. DELIVERED POSTPAID TO YOU.

<table>
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</table>

ABOVE PRICES are for January, February, March.
Write for LOWER PRICES for APRIL and MAY—JUNE, and after, Deliveries.

TWO HATCHES WEEKLY—JANUARY TO NOVEMBER—MONDAY AND THURSDAY
Capacity, 60,000 Eggs

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SELECT ROSES

HARDY HYBRID

1 year, 40c; 2 years, 65c; 3 years, 85c each.
6 Large 3-year-old Plants, your selection, $4.00

FRAU KARL DRUSCHKI—Grand white rose. A vigorous grower, immense in size and of purpest white.

GENERAL JACQUEMINOT—One of the popular reds.

PAUL NEYRON—Said to be the largest rose in cultivation. Flowers of immense size, bright clear pink, very fragrant.

PERSIAN YELLOW—Flowers double and deep golden-yellow.

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These are Everblooming Roses

1 year, 50c; 2 years, 75c; 3 years, $1.00 each.
6 Large 3-year-old Plants, your selection, $4.98

BURBANK—Cherry-red and highly prized by many.

COLUMBIAN—A vigorous grower, of a true pink shade, deepening as it opens to a glowing pink. Color is enduring.

SUNBURST—Orange-copper or golden-yellow. Long pointed buds.

HERMOSA—Clear rose; LOS ANGELES—Flame-pink, toned coral; GRUS AN TEPLITZ—Dark rich crimson, passing to a fiery red; PINK KILLARNEY—Brilliant imperial pink; LA FRANCE—Silvery-pink; PRESIDENT TAFT—Deep pink.

TEA ROSES, EVERBLOOMING

Need no protection in winter.

1 year, 50c; 2 years, 75c; 3 years, $1.00 each.
6 Large 3-year-old Plants, your selection, $4.98

MAMAN COCHET—Light pink, shaded salmon-yellow; outer petals splashed with bright rose. Extremely large and full.

OPHELIA—Salmon-flesh, shaded rose. One of the most beautiful and popular sorts for cut-flower favorites.

PAPA GONTIER—Sandy-orange. Large sweet flower; full.

WHITE MAMAN COCHET—A splendid rose; pure snow-white, with outside petals tipped pink in the autumn. Large and fragrant, hardy and productive.

SOLEIL D’OR—Blending of reddish-gold, orange-yellow and pink.

Pink Killarney, above

Grus an Teplitz, below

DWARF

EVERBLOOMING RAMBLERS

1 year, 50c; 2 years, 75c; 3 years, $1.00 each.
6 Large 3-year-old Plants, your selection, $4.98.

PINK BABY RAMBLER—Original Baby Rambler, dwarf, growing 18 inches tall; blooms all the time.

WHITE BABY RAMBLER—Its pure white flowers are perfectly double and the blooms are in great profusion.

RED BABY RAMBLER—Wonderfully persistent as a bloomer, and one of the choicest plants in cultivation for summer bedding.

CLIMBING ROSES

1 year, 50c; 2 years, 65c; 3 years, 85c each.
6 Large 3-year-old Plants, your selection, $4.00.

CRIMSON RAMBLER—Produces marvelous profusion of rich and glowing crimson flowers in large clusters during June.

DOROTHY PERKINS—Beautiful shell-pink. Flowers are borne in large clusters.

YELLOW RAMBLER—Flowers are a deep, golden-yellow. Very fragrant.

SILVER MOON—Silvery-white with yellow stamens. CLIMBING AMERICAN BEAUTY—Large red flowers. EXCELSA (Red Dorothy Perkins)—Blood-red. FLOWER OF FAIRFIELD (Everblooming Crimson Ram-bler)—Vivid crimson; flowers till frost. TAUSENDSCHICH (Thousand Beauties)—Varies white to deep pink. WHITE DOROTHY PERKINS—Pure white. PURPLE RAMBLER—Purple clusters. CLIMBING PILLAR—Carmine-rose, with cream and yellow center. DR. VAN FLEET—Rich flesh-pink.

Silver Moon Climbing Rose

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